

Geospatial Institute

Director of Business Development and Outreach

Saint Louis University, a Catholic, Jesuit institution dedicated to student learning, research, health care, and service, is seeking applicants for a Director of Business Development and Outreach position within the Geospatial Institute ("GeoSLU") starting October 1, 2019.

The director of Business Development and Outreach (BDO) directs internal and external communication and engagement efforts, helps to grow GeoSLU research by creating opportunities for faculty, and supports GeoSLU's mission through research development, fund raising, and building sponsor relationships. The BDO director works closely with the Executive Director of the Geospatial Institute to catalyze new collaborations among faculty. Responsibilities include:

- Identify new research opportunities, contracts, partnerships, and internships from federal, state, foundation, and industry sources.
- Develop and maintain partnerships with federal funding agencies (NSF, DoD, DOE, NIH, NASA) and private sponsors, facilitate development of connections between researchers and other academic, private sector, and government entities.
- Support and promote new degree offerings and training programs through community engagement, marketing and promotion, and outreach.
- Help grow large, multi-disciplinary research projects consistent with GeoSLU strategic research initiatives.
- Work closely with faculty to develop sponsor relationships and organize seminars, symposia, and brown bags.
- Coordinate additional public relations and communication activities as required.

Successful candidates must have at least a master's degree in geospatial sciences, physical sciences or a related field. The successful candidate is expected to build connections, have a record of research development and fund raising experience, and possess strong communication, management, and marketing skills. Priorities are given to candidates with demonstrated abilities in successful relationship-building with funding agencies, foundations, and corporate entities. A minimum of three years of professional experience in a university setting involving local and federal agencies and sponsors is required for this position.

Applications must be submitted online at <http://jobs.slu.edu> and include a cover letter, CV, statement of research interests, statement of teaching interests and experiences, and contact information for three or more potential references. All other correspondence or questions regarding this position can be directed to Dr. Vasis Sagan at vasit.sagan@slu.edu. Review of applications will begin immediately and will continue until the position is filled.

Saint Louis University is an equal opportunity/affirmative action employer. All qualified candidates will receive consideration for the position applied for without regard to race, color, religion, sex, age, national origin, disability, marital status, sexual orientation, military/veteran status, or other non-merit factors. We welcome and encourage applications from minorities, women, protected veterans, and individuals with disabilities (including disabled veterans). If accommodations are needed for completing the application and/or with the interviewing process, please contact Human Resources at 314-977-5847.